

Adviser Profile

Financial Services & Credit Guide

Part 2

1 June 2011

This adviser profile forms part of our Guide and provides you with further information about your Suncorp Financial Services Authorised Representative



Dennis Hipkiss is an Authorised Representative of Suncorp Financial Services Pty Ltd and is authorised to provide you with advice in the following areas:

- Deposit & Payment Products
- Life Products
- Interests in Managed Investment Schemes including Investor Directed Portfolio Services
- Superannuation
- Credit assistance (excluding broking services)

Dennis Hipkiss Dip FP

Authorised Representative No: 405579

Corporate Authorised Representative No: 338897

Business Name: Deo Volante Pty Ltd

ABN: 49 137 119 647

Address:

1B, 15 Main Street, North Tamborine QLD 4272

PO Box 376, North Tamborine QLD 4272

Phone: 07 5545 4814

Mobile: 0435 347 973

Fax: 07 5545 4502

Email: dennis.hipkiss@suncorp.com.au

Web: www.deovolante.com

Head Office

Suncorp Financial Services Pty Limited
ABN 50 010 844 621 AFSL & ACL No. 229885



GPO Box 1453, Brisbane QLD 4001

13 11 55

sfsagenciesdirect@suncorp.com.au

Experience

Dennis has over 30 years experience in the field of insurance and financial planning. His career began in the UK where he worked as a Sales Manager for Colonial Mutual Life and a Branch Manager for Royal Insurance PLC. During his time Dennis specialized in Risk Management, also training and managing adviser teams. Later in his career, his own financial planning practice was established, specialising in Retirement and Investment planning. Dennis & his wife moved to Australia to be with their grandchildren and he passionately continues in assisting people to achieve their financial goals, working with them to provide tailored solutions to specific needs.

Throughout his career, Dennis enjoys seeing the impact of benefits being paid into different situations. Situations where people need to know their future has security.

Dennis owns the Suncorp banking agency in North Tamborine, and is an active member of the community through various groups.

Dennis can assist his clients with:

- Wealth Accumulation
- Retirement Planning
- Centrelink Strategies
- Asset Protection
- Risk Analysis

Education

Dennis has completed studies relevant to his areas of advice, and maintains this knowledge via Continuing Professional Development.

Memberships

- Tamborine Mountain Chamber of Commerce
- Anglican Parish of Tamborine Mountain
- Tamborine Mountain Community Care Association

Client Servicing

My practice may be offered exclusive client servicing rights after a period of time if certain conditions are met. These include achieving minimum sales and business retention targets set by Suncorp Financial Services in relation to superannuation, investment funds and insurance products. Specifically, my practice would need to generate new business of at least \$2,000,000 per annum into Suncorp superannuation and investment products, or at least \$50,000 premium per annum into Suncorp insurance products. Furthermore, my practice would have to ensure that 90% of clients retain their investment in Suncorp products (from the date I became a corporate authorised representative of Suncorp Financial Services to the date my practice is offered exclusive client servicing rights).